

UNDER  
THE PATRONAGE  
OF



# SHIPPING AND THE LAW

OUR  
SPONSORS

Organised by **SL**  
STUDIO LEGALE LAURO



2014

WEDNESDAY 8<sup>th</sup>  
OCTOBER

Chiesa di  
Santa Maria  
Donnaregina  
via L. Settembrini  
80

8:30 REGISTRATION

9:00 OPENING ADDRESSES

Emanuele Grimaldi

President Confitarma – Italian Shipowners' Association  
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards  
Union of Greek Shipowners European Community Shipowners' Association

Francesco S. Lauro

Managing Partner Studio Legale Lauro

9.30 **I SESSION** *Global challenges and strategic decisions  
in the current shipping markets*

CHAIRMEN Richard Fulford-Smith  
Managing Director RS Platou

Francesco S. Lauro

Managing Partner Studio Legale Lauro

PANELLISTS Emanuele Grimaldi  
President Confitarma – Italian Shipowners' Association  
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards  
Union of Greek Shipowners European Community Shipowners' Association

Vincenzo Petrone

President Fincantieri

Jeffrey Pribor

Head of Maritime Investments Jefferies

Ugo Salerno

CEO Rina S.p.A.

John Wiik

CEO of The Norwegian Hull Club

10.30 CLOSING REMARKS

Peppino D'Amato

President Perseveranza S.p.A. di Navigazione

10.35 KEY-NOTE SPEECH

Vincenzo Camporini

Vice President of the Institute of International Affairs  
Past Chief of Defence General Staff for Italy

*Geo-political outlook*

10.50 Marco Del Panta

Principal Director for Migration Issues at the Italian Ministry of Foreign Affairs

*Italian migration policy after the Lampedusa tragedy:  
an Italian and EU outlook*

11.00 *Coffee break*

11.30 **II SESSION** *Follow the Money*

CHAIRMEN

**Diego Pacella**  
Managing Director and CFO of Grimaldi Group

**Jeffrey Pribor**  
Head of Maritime Investments Jefferies

INTRODUCTORY ADDRESS

**Maurizio Barracco**  
President of Banco di Napoli S.p.A.

SPEAKER

**Mark Clough**  
Queen's Counsel – Studio Legale Lauro  
*Shipping finance is not immune to EU competition law*

PANELLISTS

**Arturo Capasso**  
Professor of Corporate Finance University of Naples Federico II

**Nicola Coccia**  
Past President Confitarma – Italian Shipowners' Association  
Current President of Finance & Legal Commission at Confitarma  
President of Gestioni Armatoriali S.p.A.

**Angelo D'Amato**  
President of Oceanic Commission at Confitarma  
CEO Perseveranza S.p.A. di Navigazione

**Christoforos Dimakis**  
Vice President Ship Finance – South/Eastern Europe & Middle East Credit Suisse

**Jeffrey Drake**  
Director Alix Partners

**Francesco Fuselli**  
Managing Director Banchemo Costa & C. S.p.A.

**Rory Hussey**  
Managing Director – Transportation Finance, Shipping ING Bank NV

**Maria Teresa Iardella**  
Head of DCM Securitization Co-head of Debt Origination  
Managing Director Mediobanca

**Maria Karnessi**  
Managing Director European Product Carriers Ltd.

**Mario Mattioli**  
President of Education Commission at Confitarma  
Chairman of Cafiero Mattioli Finanziaria

**Guido Musso**  
Managing Director Head of Shipping & Offshore  
Export and Agency Finance Citi

**Fabrizio Vettosi**  
Managing Director Venice Shipping and Logistics S.p.A.

13.00

*Lunch* sponsored by



14.30

**III SESSION** *Managing the risks through today's turbulent markets*

CHAIRMEN

**Federico Deodato**  
President and CEO PL Ferrari & Co S.r.l

**Mauro Iguera**  
CEO CR Marine & Aviation S.p.A.

KEY-NOTE SPEECH

**Mans Jacobsson**  
Former Director of the Oil Pollution Compensation Funds  
*The prestige incident – Some important Court Judgements*

SPEAKERS

**Christopher Brown**  
Underwriting Director UK P&I Club  
*P&I International Group Reinsurance: what matters most to shipowners*

**Maurizio Dardani**  
Partner Dardani Studio Legale  
*Oil pollution from ships & offshore platforms: two worlds apart?*

**Patrizia Kern-Ferretti**  
Head Marine Continental Europe Swiss Re Corporate Solutions  
*Global marine insurance report*

**Mike Salthouse**  
Deputy Global Director North of England P&I Club  
*The Sanctions Maze – Where we are, where we are going*

**John Wiik**  
CEO of The Norwegian Hull Club  
*Market volatility & innovation in marine insurance*

**Shawn Winter**  
Health, Safety, Security & Environmental Consultant Studio Legale Lauro  
*Managing crisis events (if you can)*

PANELLISTS

**Angelo Ansaldo**  
Director SIAT Assicurazioni

**James Bean**  
Syndicate Director The Standard Club

**Michele Bottiglieri**  
President Michele Bottiglieri Armatore S.p.A.

**Rocco Bozzelli**  
Underwriting Manager RaetsMarine France Sarl

**Maurizio d'Amico**  
Business & Technology Development Director d'Amico International Shipping

**Vittorio Damonte**  
Managing Director Marine Division Bureau Veritas Italia S.p.A.

**Richard Janssen**  
Commercial Director of SMIT Salvage

**Lorenzo Maticena**  
Member of the Board Caronte & Tourist S.p.A.

**Alessandro Morelli**  
Chief Insurance Office SIAT Assicurazioni

**Marco Poliseno**  
Director Marine Department Poliass S.r.l.

**Gerasimos Strintzis**  
Chairman of Hellenic Seaways

Alexander Tsavlis  
Tsavlis Salvage Group

16.00 *Coffee break*

16.30 **IV SESSION** *Build, Buy, Charter*

CHAIRMEN Clive Aston  
LMAA London Maritime Arbitrators Association

Mariella Bottiglieri  
Managing Director Giuseppe Bottiglieri Shipping Company

#### OPENING SPEECH

Giorgio Berlingieri  
Vice President Comité Maritime International

*An update on the works of the CMI – The convention on foreign judicial sales of ships and its recognition*

SPEAKERS Ernesto Ardia  
Studio Legale Lauro  
*Contractual regulations of repair works and personal injury prevention*

David McInnes  
Partner Ince & Co LLP, London

Christian Mollitor  
Vice President YCF Maritime & the Liberian Registry  
*Navigating flag challenges for EU shipowners*

David Pitlarge  
Partner Hill Dickinson LLP, London  
*Paper warranties: terms concerning ISM and classification societies in maritime contracts*

Furio Samela  
Partner – Watson Farley & Williams LLP  
*Sanctions in loan agreements*

PANELLISTS Olof Berndtsson  
Deputy Managing Director – Stena RoRo

Giuseppe Bottiglieri  
President Giuseppe Bottiglieri Shipping Company S.p.A.

Carlo Cameli  
Managing Director Fratelli d'Amico Armatori S.p.A.

Giovanni Cimmino  
Partner Cimmino Carnevale De Filippis

Giacomo Gavarone  
Managing Director, Rimorchiatori Riuniti S.p.A.

Marie Kelly  
Partner Norton Rose Fulbright

Andrea Mastellone  
President Naples Shipagents

Valeria Novella  
Director Ottavio Novella S.p.A.

Brian Roberts  
Director P&I Claims, The Norwegian Hull Club

Yannis Triphyllis  
Shipowner – Board of Director U.K. Defence Club Hellenic Chamber of Shipping

18.00 **CONCLUSIONS**

20.00 **GALA DINNER**

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**CR** Marine&Aviation



Circolo dell'Unione  
via San Carlo  
99

[Participation to the Gala Dinner must be confirmed /  
Formal Attire / Mobile phones must be set to silent  
inside the venue / a bus service will leave from  
Hotel Excelsior – Via Partenope 48 – at 7:45 and 7:50PM]

**SLL**  
**STUDIO LEGALE LAURO**

Established in 1993 in Naples, Studio Legale Lauro offers a wide range of legal services in Maritime, Commercial and International Law matters.

Its lawyers provide specialized assistance in Shipping, Transportation, Commercial, Corporate, Banking, Insurance, Construction and Bankruptcy law whether it be in an advisory capacity or as counsel in litigation proceedings in Italian courts and arbitration tribunals.

Through its work with leading Italian and foreign shipowners, banks and financial lenders, Studio Legale Lauro has developed significant expertise in Mergers & Acquisitions, Partnership and Joint Venture Agreements, and various types of Financing Transactions.

**Studio Legale Lauro**

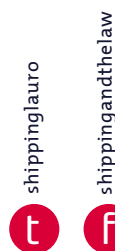
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Linkedin:  
Shipping and the Law  
International conference

[shippingandthelaw.org](http://shippingandthelaw.org)  
[studiolegalelauro.it/shipping2014](http://studiolegalelauro.it/shipping2014)

**TUESDAY 7<sup>th</sup>  
OCTOBER**  
**PREMIERE WORKSHOP**  
**ECO-SHIPS: INVESTING IN NEW  
TECHNOLOGIES**

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Organised in association with the  
Group of Young Shipowners at CONFITARMA  
and ATENA



|                  |  |
|------------------|--|
| 15.30            | REGISTRATION   |
| 16.00            | <b>OPENING SESSION</b>   |
| OPENING ADDRESS  | Francesco S. Lauro<br>Managing Partner Studio Legale Lauro   |
| SESSION CHAIRMEN | Andrea Garolla di Bard<br>President Young Italian Shipowners – Confitarma<br>Managing Director Med Offshore S.p.A.<br><br>Alberto Moroso<br>President ATENA  |
| SPEAKERS         | Apostolos Poulouvassilis<br>Regional Marine Manager, EMEA Lloyd's Register<br><i>Overview of regulations by class</i><br><br>Umberto D'Amato<br>CEO Perseveranza S.p.A. di Navigazione<br><i>Pros and Cons of Eco-ships</i><br><br>Fabio di Felice<br>Head of Cavitation & Propulsion – CNR - INSEAN<br><i>Experience of shipping companies in using energy-saving technology</i><br><br>Dario Bocchetti<br>Energy-Saving Manager Grimaldi Group<br><i>Green and energy-saving technologies – An owner's perspective</i><br><br>Volkmar Galke<br>Sales Director Ship Power 2-Stroke – Wärtsilä<br><i>Propulsion solutions for tomorrow's challenges</i><br><br>Guido Ceccherelli<br>Vice President Business Development – Ecospray Technologies S.r.l.<br><i>Exhaust gas cleaning technology</i> |

[ Warning: This panel, notwithstanding the presence of the organizer, is characterized by a lower than average age of participants and the proceedings dress code is smart-casual. Participants with a tie will not be admitted! ]

Palazzo Du Mesnil  
via Partenope  
10  
via Chiatamone  
61/62

|                 |   |
|-----------------|---|
| 17.15–17.30     | <i>Coffee break</i>   |
| 17.30–17.40     | Francesco S. Lauro<br>Managing Partner Studio Legale Lauro<br><i>Drafting contracts for eco-vessels</i>   |
| 17.40–19.00     | <b>DISCUSSION PANEL</b><br><i>Why invest in Eco-ships?</i>  |
| PANEL CHAIRMEN  | Ugo Salerno<br>CEO Rina S.p.A.  |
| GUEST PANELLIST | Emanuele Lauro<br>CEO Scorpio Group   |
| DISCUSSANTS     | Lorenzo Maticena<br>Member of the Board Caronte & Tourist S.p.A.<br><br>Valeria Novella<br>Director Ottavio Novella S.p.A.<br><br>Jeffrey Pribor<br>Head of Maritime Investments Jefferies<br><br>Members of the Group of Young Shipowners<br>at Confitarma |

**Speakers' Cocktail Party**

Villa Doria d'Angri  
via Petrarca  
80

[ Participation to the cocktail party must be confirmed / Smart-Casual dress code / Bus Service to Villa Doria d'Angri departs from Hotel Excelsior – Via Partenope 48 – at 8PM ]